

## 2024 DIGITAL ADVERTISING GUIDE

Destination Signals supports Visit Colorado Springs with community activation - connecting local businesses with motivated travelers and locals.

destination
signals

## ADVERTISING OVERVIEW

VISITCOS.COM REACHES VISITORS BEFORE, DURING, AND AFTER THEIR VACATION \& TRAVELS

Through our strategic marketing platforms, your business can connect with millions of adventurous travelers looking to discover and enjoy the very best our community has to offer. We have options for any budget and experts ready to assist you every step of the way.

## $0-0 / 0$ <br> OF WEBSITE VISITORS ARE AGED 25-54

## 72\%

OF WEBSITE VISITS ARE ON MOBILE

## OUR VALUE PROPOSITION:

Travelers view the VisitCOS.com brand as a TRUSTWORTHY resource, giving you a perfect platform to begin new conversations.

AMPLIFY your visibility with a highly-motivated audience of domestic and international travelers. CRAFT engaging campaigns with our in-house advertising specialists.

Your SUPPORT and advertising dollars help power ongoing marketing campaigns that INFLUENCE increased visitation and spending within our community.

COLLABORATE with our team to measure your campaigns, GAIN valuable insights about traveler behavior and decision making.

## FREQUENTLY ASKED QUESTIONS

1
WHO IS DESTINATION SIGNALS?
In partnership with the Visit Colorado Springs,
Destination Signals manages all digital advertising and sponsored content opportunities on VisitCOS.com

2 CAN I PLACE SHORT TERM OR SEASONAL PLACEMENTS?

Absolutely! We accommodate both long and short-term runs and give you full flexibility when, where, and how you place sponsored content on the site

3 I HAVE MULTIPLE THINGS I'D LIKE TO PROMOTE, HOW OFTEN CAN I CHANGE OUT THE ADS?

We allow for unlimited updates to the sponsored content placed on the site. You can swap content in and out as much as you'd like. Just allow for at least a 2-3 day lead time to make sure things get properly scheduled

HOW DOES BILLING WORK?
(4) Invoices are sent digitally via email from Destination Signals. Those can be paid online monthly, quarterly, or annually

5 HOW WILL I KNOW IF MY CONTENT IS PERFORMING? Destination Signals will provide detailed quarterly and/or monthly reporting to all businesses that participate in the program

HOW DO I BUILD OUT MY SPONSORED CONTENT ADS? Destination Signals offers a turnkey service that will assist you in building out your ad content as a complimentary service

PROMOTE, CAN I PURCHASE ONE SPOT FOR BOTH?
Yes. Through A/B testing we can promote two different businesses or offerings with a single spot. Some placements can also have the content split up so you are promoting relevant ads in the section they are appearing on the site

## DIGITAL ADVERTISING

DIGITAL ADVERTISING \& SPONSORED CONTENT THROUGH VISITCOS.COM

variety of shareable plates, entrées, \& sweets, plus an inventive craft cocktail menu \& a robust wine list. Supporters of local farmers \& ranchers, get a taste of Colorado with dishes like the Bison Burger, Seared King Trumpet Mushroom, \& more! SEE MENU


## FEATURED PARTNER

SPECS
IMAGE: $640 \times 360$ pixels
TITLE: 35 characters
***Character count includes spaces

INSPIRE VISITORS, BE ONE OF THE FIRST THINGS THEY SEE WHEN THEY LAND ON OUR WEBSITE


## Welcome to Colorado Springs

## SHARE 〔

Create lasting memories in beautiful Colorado Springs. The Pikes Peak Region offers more than 55 area attractions, including trains, museums, parks, a zoo and more. You'll find no shortage of things to do in our region, where the adventures range from mild to wild!

Six (6) Partners rotate through these six spots. Appears near the top of the page.


## FEATURED CONTENT

## SPECS

IMAGE: 640x480 pixels
TELL YOUR STORY THROUGH THIS
TITLE: 35 characters
LARGE FORMAT DISPLAY, ROTATE BODY: 250 characters THROUGH THE THREE SPOTS


## TOP DIGITAL OPTIONS

***MONTHLY RATES

|  | FEATURED PARTNER | FEATURED CONTENT | FEATURED BLOCK |
| ---: | :---: | :---: | :---: |
| RUN OF SITE | - | - | SOLD OUT |
| RUN OF BLOG | - | $\$ 110.00$ | - |
| HOMEPAGE | $\$ 195.00$ | $\$ 145.00$ | - |
| THINGS TO DO | $\$ 315.00$ | $\$ 255.00$ | - |
| ATTRACTIONS | $\$ 45.00$ | $\$ 40.00$ | - |
| OUTDOORS | $\$ 55.00$ | $\$ 45.00$ | - |
| EVENTS | $\$ 135.00$ | $\$ 70.00$ | - |
| WHERE TO STAY | SOLD OUT | $\$ 25.00$ | - |
| DINING \& NIGHTLIFE | $\$ 40.00$ | $\$ 20.00$ | - |

## SPONSORED BLOG

PROMOTE YOUR STORY,
LEVERAGE THE FULL POWER OF
VISITCOS.COM

## Sponsored Content

UPDATED: NOVEMBER 1, 2023

## Top 5 Reasons to Plan a Wine Tasting Tour in Colorado Springs

share [ $]$
Enjoy a tasting, explore new sights, and bring home a piece of your weekend with a bottle of your favorite wine.


## SPONSORED BLOG OPTIONS

|  | MONTHLY RATES | WHAT'S INCLUDED |
| :---: | :---: | :---: |
| 1-MONTH <br> (EVENT GUIDE) BLOG | \$450.00 | WORD COUNT: At Least 500 LINKS: At Least 3 IMAGES: At Least 3 |
| 3-MONTH <br> SPONSORED BLOG | \$350.00 | WORD COUNT: At Least 500 LINKS: At Least 5 <br> IMAGES: At Least 3 |
| 6-MONTH SPONSORED BLOG | \$300.00 | WORD COUNT: At Least 500 LINKS: At Least 5 IMAGES: At Least 3 |
| 12-MONTH <br> SPONSORED BLOG | \$200.00 | WORD COUNT: At Least 800 LINKS: At Least 10 IMAGES: At Least 3-5 |

## THANK YOU!!

## TO GET STARTED,

Destination Signals is a division of Tempest, the long time marketing partner for the Visit Colorado Springs. We support Colorado Springs by providing turnkey community engagement services that allow local
destination tourism businesses to activate with their brand.

